



Security Program Readiness Self-Assessment Worksheet

Plow Networks

Prepared 2026

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Use this worksheet to evaluate whether your organization is ready to engage security advisory services. Answer honestly—this assessment is for your internal planning, not external evaluation.

Part 1: Triggering Situations

Check all that apply to your current situation:

Item	Notes
<input type="checkbox"/> Upcoming compliance audit or examination (SOC 2, HIPAA, PCI DSS)	
<input type="checkbox"/> Failed or concerning findings in a recent audit	
<input type="checkbox"/> New regulatory requirements affecting your industry	
<input type="checkbox"/> Company is preparing for acquisition or investment	
<input type="checkbox"/> Company is acquiring another organization (M&A; due diligence)	
<input type="checkbox"/> Rapid growth (headcount, locations, or market expansion)	
<input type="checkbox"/> Security breach at your company or a peer organization	
<input type="checkbox"/> Board or executive team asking hard questions about security posture	
<input type="checkbox"/> Internal IT team overwhelmed and unable to focus on strategic security	
<input type="checkbox"/> Current security approach feels ad-hoc rather than programmatic	
<input type="checkbox"/> Considering cyber insurance and need to demonstrate security maturity	
<input type="checkbox"/> New customer contracts requiring evidence of security program	

Part 2: Current Security Maturity

Rate your organization honestly on each dimension (1 = Not at all, 5 = Fully mature):

Security Dimension	1	2	3	4	5
Documented security policies and procedures	<input type="checkbox"/>				
Formal risk assessment process	<input type="checkbox"/>				
Incident response plan and playbooks	<input type="checkbox"/>				
Security awareness training program	<input type="checkbox"/>				
Vulnerability management process	<input type="checkbox"/>				
Access control and identity management	<input type="checkbox"/>				
Security monitoring and logging	<input type="checkbox"/>				
Compliance documentation and evidence	<input type="checkbox"/>				
Executive visibility into security posture	<input type="checkbox"/>				
Security integrated into business decisions	<input type="checkbox"/>				

Part 3: Resource Reality Check

Answer these questions to understand your capacity:

Question	Your Answer
How many people on your IT team?	
Does anyone have dedicated security responsibilities?	
Approximate annual IT/security budget?	
Do you have budget allocated for security improvements?	
Who owns security decisions (title/role)?	
What compliance frameworks apply to your business?	
When is your next audit or compliance deadline?	
Have you engaged security consultants before?	

Part 4: Interpreting Your Results

Score Range	What It Means	Recommended Action
10-20 points	Ad-hoc security; significant gaps; high risk exposure	Strong candidate for advisory engagement; prioritize foundational assessment
21-35 points	Partially defined; some controls but inconsistent; gaps in documentation	Advisory can help formalize and prioritize; focus on gap analysis and roadmap
36-50 points	Managed program; good foundation; looking to optimize	May benefit from targeted advisory (vCISO, specific assessments) vs. full engagement

Your Maturity Score: _____ / 50

Number of Triggering Situations Checked: _____ / 12

Recommended Next Steps

Based on your assessment, consider these actions:

- If you checked 3+ triggering situations: Schedule a conversation to discuss your specific challenges
- If your maturity score is under 25: Prioritize a foundational security assessment
- If compliance deadline is within 6 months: Engage advisory support immediately
- If M&A; activity is imminent: Request security due diligence preparation

Ready to Discuss Your Security Program?

Contact Plow Networks to schedule a no-obligation conversation about your security challenges and goals.

[Schedule a Conversation →](#)